

PROFESSIONAL MEDIA KIT



MUHAMMAD TAYYAB

DIRECTOR | YACHT SALES & MANAGEMENT

Elite Rentals | Dubai, United Arab Emirates

1,250+

YACHT CHARTERS

2,000+

ELITE CLIENTS

\$20M+

BUSINESS GENERATED

10+

YEARS EXPERIENCE

— ABOUT ME

LUXURY YACHTING PROFESSIONAL | DUBAI & INTERNATIONAL

Results-driven luxury yachting professional with over a decade of experience in Dubai's premium lifestyle sector. Specializing in Yacht Sales, Charter, and Yacht Management, I have successfully delivered 1,250+ luxury yacht charters for high-net-worth clients across Dubai and international markets.

With a strong foundation in 5-star concierge services at Anantara Hotels & Resorts, I bring unmatched expertise in client relations, deal coordination, and operational management. My approach combines passion, discretion, and outstanding attention to detail to deliver bespoke luxury experiences.

Based in the heart of Dubai, I leverage an extensive global network to provide end-to-end solutions in yacht sales, premium yacht rentals, and superyacht brokerage with professionalism and premium service standards.

From sourcing and acquiring world class vessels to delivering bespoke charter experiences across the Arabian Gulf and Mediterranean, every aspect of my work is guided by a dedication to exceeding expectations and creating lasting relationships with clients who demand the very best.

"Delivering luxury with discretion, precision, and an unwavering commitment to excellence"

1,250+

YACHT
CHARTERS

2,000+

ELITE
CLIENTS

\$20M+

REVENUE
GENERATED

10+

YEARS IN
LUXURY

50+

HOTEL
PARTNERS

5-Star

SERVICE
STANDARDS

— FEATURED IN

THE NATIONAL NEWS

"My Dubai Salary: My Income Went From Dh1,200 as a Hotel Steward to Dh30,000 in Sales"

Muhammad Tayyab spends only 10% of his monthly income and invests the rest in property and cryptocurrency

thenationalnews.com/business/money/2025/04/08/dubai-uae-salaries-jobs

— OUR SERVICES

PREMIUM LUXURY YACHTING SOLUTIONS

S

YACHT SALES

End-to-end yacht acquisition support from buyer qualification and private viewings to negotiation and deal closure for premium vessels valued at €4.5M to €9M+. Full discretion guaranteed throughout the process.

C

YACHT CHARTER

Curated luxury charter experiences across Dubai and international waters with 5-star service, VIP hospitality, bespoke itineraries, and professional crew for every voyage.

M

YACHT MANAGEMENT

Comprehensive yacht management including crew coordination, maintenance scheduling, refits, upgrades, operational readiness, and full cost control oversight.

B

SUPERYACHT BROKERAGE

Premium brokerage connecting buyers and sellers in the global superyacht market with full discretion, professional deal facilitation, and trusted advisory services.

V

VIP CONCIERGE

Personalized lifestyle management for HNWI clients including private jets, luxury villas, chauffeurs, exclusive experiences, and travel coordination worldwide.

E

EVENTS & CORPORATE

Bespoke yacht experiences for corporate events, luxury weddings, private celebrations, team building, and exclusive gatherings on the water.

"From yacht sales and charter to full operational management, we deliver end to end luxury solutions with uncompromising quality and attention to detail."

1,250+

CHARTERS DELIVERED

\$20M+

BUSINESS GENERATED

2,000+

ELITE CLIENTS SERVED

— MY ROLE

LEADERSHIP IN DUBAI'S PREMIUM YACHTING SECTOR

01

YACHT OPERATIONS

Oversee all operational aspects including fleet management, crew coordination, supplier handling, and maintaining highest service delivery standards across all markets. Ensure every vessel is prepared to perfection before each charter or viewing.

02

CLIENT EXPERIENCE

Lead client experience initiatives tailored to HNWI expectations. Ensure every interaction reflects our commitment to excellence, from initial inquiry through to delivery and post charter follow up with care and precision.

03

BUSINESS GROWTH

Drive strategic development, forge partnerships with luxury hotels, travel agencies, and corporate clients to expand market presence across Dubai and internationally. Identify new revenue streams and market opportunities to strengthen our position.

04

SALES & ACQUISITIONS

Manage yacht sales pipeline from buyer qualification through to deal closure. Coordinate viewings, sea trials, negotiations, and all stakeholder communications with absolute professionalism, discretion, and trust.

— KEY FOCUS AREAS

I

FLEET OPTIMIZATION

Luxury vehicle procurement and fleet readiness

II

REVENUE GROWTH

Profitability targets and strategic planning

III

MARKET EXPANSION

Competitive positioning and digital transformation

IV

BRAND EXCELLENCE

UAE luxury market brand development

"Leading with excellence in Dubai's dynamic luxury yachting landscape"

— YACHTS FOR SALE

EXCLUSIVE COLLECTION OF PREMIUM VESSELS



Lamborghini 63

MOTOR YACHT • FOR SALE

€4,500,000



Riva Diva

LUXURY YACHT • FOR SALE

€7,850,000



Princess X95

SUPERFLY YACHT • FOR SALE

€9,000,000



Sanlorenzo SX88

CROSSOVER YACHT • FOR SALE

€6,500,000

BUYER QUALIFICATION

PRIVATE VIEWINGS

SEA TRIALS

NEGOTIATION SUPPORT

DEAL COORDINATION

OWNERSHIP TRANSFER

Our yacht sales portfolio features carefully curated vessels from the world's most prestigious shipyards. Each yacht undergoes thorough evaluation for quality, condition, and value. We provide comprehensive support throughout the entire acquisition process, from initial consultation and vessel selection, through sea trials and marine surveys, to final negotiation and ownership transfer. Our expertise ensures a seamless purchasing experience with full discretion for discerning buyers worldwide.

— YACHTS FOR RENT

PREMIUM CHARTER EXPERIENCES IN DUBAI



Elite Lamborghini 63

LUXURY MOTOR YACHT • CHARTER

AED 10,000

Per Hour



Elite AORA X950

PREMIUM YACHT • CHARTER

AED 18,000

Per Hour



Elite XI Starlight 50m

SUPER YACHT • CHARTER

AED 25,000

Per Hour



Elite Carbon Fiber Yacht

HIGH PERFORMANCE YACHT • CHARTER

AED 12,000

Per Hour

VIP

ONBOARD SERVICE

24/7

BOOKING AVAILABLE

5-Star

HOSPITALITY STANDARDS

Experience the ultimate in luxury yachting with our curated charter fleet. Every vessel is maintained to the highest standards and comes fully equipped with professional crew, premium amenities, and bespoke catering options. Whether it's a sunset cruise along the Dubai Marina skyline, a full day adventure to the World Islands, or a multi day voyage, we craft unforgettable experiences tailored to your desires.

— ACHIEVEMENTS

PERFORMANCE & RECOGNITION

1,250+

CHARTERS
DELIVERED

2,000+

ELITE CLIENTS

\$20M+

BUSINESS
GENERATED

10+

YEARS IN LUXURY

| Business Milestones

- ◆ Delivered 1,250+ luxury yacht charters with consistent VIP standards
- ◆ Generated over \$20M+ in business across yacht sales and charters
- ◆ Built strategic partnerships with 50+ five-star hotels
- ◆ Expanded operations from Dubai to Mediterranean markets
- ◆ Promoted to Director within first year at Elite Rentals
- ◆ Portfolio includes vessels valued €4.5M to €9M+

| Media & Recognition

- ◆ Featured in The National News "My Dubai Salary" series
- ◆ Video testimonials from international CEOs
- ◆ Recognized for exceptional service at Anantara Hotels

— TARGET MARKET

SERVING THE WORLD'S MOST DISCERNING CLIENTELE

HNWI

PRIVATE CLIENTS

High-Net-Worth Individuals

- ◆ Bespoke yacht charter experiences
- ◆ Yacht acquisition & sales support
- ◆ Private Mediterranean voyages
- ◆ Full concierge lifestyle management

CORP

CORPORATE CLIENTS

Business & Enterprise

- ◆ Executive yacht events
- ◆ Corporate hospitality packages
- ◆ Team building on water
- ◆ Dedicated account management

VIP

TOURISM & TRAVEL

International Travelers

- ◆ Luxury yacht day cruises
- ◆ Hotel concierge partnerships
- ◆ Travel agency collaborations
- ◆ Flexible charter packages

— WHY WORK WITH ME

UNIQUE SELLING POINTS

01

PROVEN TRACK RECORD

1,250+ successful charters and \$20M+ in business generated. Over a decade of trusted service in Dubai's luxury sector with consistent VIP delivery.

1,250+ CHARTERS

\$20M+ REVENUE

10+ YEARS

02

PREMIUM FLEET ACCESS

Exclusive access to the finest luxury yachts from Lamborghini 63 to 50m superyachts. Charter rates from AED 10K to 25K/hr. Sales portfolio up to €9M.

SUPERYACHTS

MOTOR YACHTS

PREMIUM VESSELS

03

HNWI EXPERTISE

Deep understanding of high-net-worth client needs honed through years of 5-star concierge service at Anantara Hotels. Every interaction handled with absolute discretion.

DISCRETION

5-STAR STANDARDS

BESPOKE SERVICE

04

GLOBAL NETWORK

Extensive connections across Dubai hospitality, international travel, luxury lifestyle, and the global yachting industry. Featured in Forbes ME and leading publications.

DUBAI & MEDITERRANEAN

50+ HOTEL PARTNERS

— TESTIMONIALS

WHAT OUR CLIENTS SAY



“

"Exceptional service and expertise in luxury yacht sales. Muhammad's professionalism and attention to detail made the entire process seamless and enjoyable."

James Anderson
CEO, Tech Ventures



”

"The finest luxury yacht charter experience in Dubai. From booking to the actual cruise, everything was handled perfectly with unmatched VIP standards."

Sarah Al-Mansouri
Real Estate Developer



“

"Perfect experience from start to finish. The team understood exactly what we needed for our corporate event. A truly world-class service provider."

Dr. Dominik Klug
International Business Executive



”

"Outstanding yacht charter service. Muhammad's network and knowledge of the luxury market is unmatched. He delivers exactly what he promises, every time."

Elena Rodriguez
Luxury Travel Consultant

— CLIENTS & PARTNERS

TRUSTED BY DUBAI'S LEADING ORGANIZATIONS

— Corporate Clients in Dubai

Strategic partnerships with leading corporations

- ◆ Multinational corporations in DIFC
- ◆ Local conglomerates and business groups
- ◆ Real estate and construction firms
- ◆ Technology and innovation companies
- ◆ Financial services and investment firms

— Travel Agencies

Exclusive agreements with premier travel partners

- ◆ International tour operators
- ◆ Luxury travel concierge services
- ◆ Online travel platforms
- ◆ Destination management companies
- ◆ Private travel advisors

Tourism Sector Partnerships

Preferred yachting partner for Dubai's finest establishments

Five-Star Hotels

- ◆ Luxury resorts and international chains
- ◆ Boutique luxury accommodations
- ◆ Anantara Hotels & Resorts (alumni)

VIP Services

- ◆ Airport concierge services
- ◆ Private aviation operators
- ◆ Yacht and marina clubs

Event Organizers

- ◆ Dubai international exhibitions
- ◆ Corporate event planners
- ◆ Luxury wedding coordinators

50+

ACTIVE PARTNERSHIPS IN UAE

— FEATURED IN

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GET IN TOUCH

LET'S CREATE EXTRAORDINARY EXPERIENCES TOGETHER

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Mon to Fri: 09:00 to 17:00
VIP Clients: Available 24/7

[LinkedIn /in/tayyab2017](https://linkedin.com/in/tayyab2017)

[Website imtayyab.com](http://imtayyab.com)

"Luxury yachting, redefined."

MUHAMMAD TAYYAB · ELITE RENTALS · DUBAI 2026